

# Partner Contributions

- Capital
- Raw Material
- General Knowledge
- Local Financing
- Local Personalities
- Political Interventions
- Political Advantages
- Governmental Requirements
- Speed of Entry into local market
- Access to local markets vs. subsidiary
- Local market for foreign partner's products
- Export opportunities
- Managing Director
- Marketing Director
- Technical Personnel
- Low cost Labor
- Technology
- Supplementary Products
- Easier Exports
- Technology
- Equipment / Factory / Additional Production Capacity
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