

**The Problem**

Healthcare systems and hospitals are under increasing pressure to focus on patient care while operating as efficiently as possible. Limited resources are often rightly focused on patient care, leaving efficiency to be addressed when resources are available. In addition, the many mergers and acquisitions in the healthcare space create additional demands for optimization resources to deliver expected cost optimization targets.

**The Solution**

GlideNet is a world-class service provider in the healthcare space. GlideNet has the objective of helping its IDN clients achieve their financial goals by reducing facility and non-clinical costs. The GlideNet team has collaborated to integrate value assessment, opportunity development and program execution, to bring about time compression and savings optimization at the lowest possible cost. GlideNet was formed to collectively serve the acute care marketplace – specifically, hospital systems in the United States. Leaders from best-in-class suppliers in the healthcare vertical converge to address the current state of the industry and determine how the marketplace can best be served.

**The GlideNet Difference:**

GlideNet is not a classic cost reduction consultant. Instead, GlideNet’s team of industry veterans work with customer leaders at all levels to identify real tangible actions that will use resources more efficiently. GlideNet’s deep healthcare relationships and shared service delivery expertise are used to unlock multi-million dollar savings opportunities in the cost-challenged healthcare sector. In so doing, GlideNet is revolutionizing the healthcare industry’s cost structure by integrating non-clinical supply chain partners in ways that significantly reduce fixed and variable costs.

**GlideNet Healthcare’s Gap Assessment Structure:**

