

PROFESSIONAL PROFILE



Jeff White
Founder, Chief Executive Officer &
President
J.A. White & Associates, Inc.

With over 35 years of extensive federal contracting experience in the private and public sectors, White's expertise has focused in the area of CPSR's, Business System reviews, Supplier Financial Management, Supply Chain Management and Procurement Compliance. He has assisted in the development of procurement policies and procedures for governmental agencies, manufacturing firms, service organizations, and suppliers across the United States, Europe, and the Middle East.

As a noted U.S. and International speaker for industry organizations such as Public Contracting Institute (PCI), the Institute of Supply Management (ISM), the National Institute of Governmental Purchasing (NIGP), White currently conducts workshops and webinars for Federal Publications (FedPubs) and the National Contract Management Association (NCMA).

White earned a bachelor's degree from South Carolina State University, was a former adjunct professor at Pennsylvania State University and instructor with George Washington University.