

PROFESSIONAL PROFILE



Philip Manuel
President
Avisys

As president of Avisys LLC, Philip Manuel focuses on designing, building, and managing audiovisual projects for local systems integrators and national corporations. His keen knowledge of the industry, attention to detail, and ability to ensure that the right team talent is assigned to a project allows him to deliver professional results on time and on budget.

Philip's project experience includes network operation centers for the U.S. military as well as national telecommunications and banking corporations and law firms. Some of his significant past projects include the design and build of the Atlanta Project for former President Jimmy Carter and the design and build of Ted Turner's boardroom at the CNN Center in Atlanta. Other successful projects involved consultation and project management for a \$1.1 million secure/non-secure video conferencing and command center for the U.S. Air Force at Al Udid Air Force Base, Qatar, and the sale, design, and project management of a \$6.2 million display and distribution system for The E*Trade Center in New York.

Leading and growing successful divisions, offices, and regions for a range of industry-leading national systems integration companies is a hallmark of Philip's experience. After joining Audio Visual Innovations, Inc. as Regional Director in 2003, Philip grew the business from less than \$1 million to over \$12 million in revenue and expanded into multiple states. He met and exceeded gross profit and revenue goals in leadership roles with other organizations including Providea Conferencing, MCSi, AVI, and Technical Industries, Inc.

Philip first achieved his ICIA Certified Technology Specialist certification in 1993. He holds certificates in AV systems design, lighting design, and audio system design and served as an ASID continuing education trainer. He has amassed numerous project management, sales, and leadership awards. Of note, The E*Trade Center display and distribution project Philip designed and managed won "Retail Space of the Year" by *Visual Merchandising and Store Design Magazine*.

Photography and enjoying the outdoors are two of Philip's passions. He served as Assistant Scout Master for Boy Scouts of America Troop 54 for 10 years and was a photographer for eight years with the 169th Tactical Fighter Wing, a unit of the South Carolina Air National Guard stationed at McEntire Joint National Guard Base, Columbia, South Carolina. He was an honor graduate from his U.S. Air Force basic military training and received a USAF outstanding achievement award in journalistic photography.