



The principal and staff of our firm are intimately familiar with the SBA, 8(a) BD, HUBZone, woman-owned small business, Service-Disabled Veteran and state DBE and MBE/WBE certification processes, having successfully completed thousands of these certifications. The principal of our firm, Dick Otero has been a successful 8(a) BD business owner himself and also retains lawyers who specialize in minority business enterprises and who are expert in the nuances of the SBA and state certification processes.

Combined, we have more than 50 years of relevant experience in the area of small and disadvantaged business.

We are of the single mind that the 8(a)BD and other certification processes are very complex, are fraught with the likelihood of “application rejection” for merely technical reasons and tend to intimidate rather than attract otherwise qualified small businesses to these important, potentially lucrative SBA and state programs.

We at the 8aAuthority also know that no two 8(a)BD applicants are alike. Each applicant and their business concern is unique, and may not fit the mold of our tried and true processes. To help these types of companies and individuals, we provide a fast, easily accessible and no-cost means by which you can receive expert answers to what may be a unique or particular business situation. We never charge for our expert telephonic consultations.

That is precisely why our services include tips, examples, definitions and cautions to assist all applicants. Women, handicapped and other non-minority individuals who are socially and economically disadvantaged now can tell their story in a compelling way that meets the strict standards found in the SBA regulations.

In brief, our mission is to assist every qualified small business in America to seek and secure 8(a)BD, HUBZone, woman-owned small business, Service – Disabled Veteran and state certifications in the shortest time, least energy and financial investment as possible.

## CERTIFICATION SERVICES

- *8(a) Package Preparation*
- *8(a) Package Review*
- *8(a) Length of Time in Business Waiver Preparation*
- *8(a) Economic and Social Narratives Preparation*
- *HUBZone Application Preparation*
- *8(a) Emergency Response Rescue*
- *MBE/WBE & DBE Package Preparation*
- *WOSB/EDWOSB Application Preparation*

## POST CERTIFICATION SERVICES

- *8(a) Business Plan Preparation*
- *8(a) Participation Compliance*
- *8(a) Annual Report Preparation*
- *SBA Mentor/Protégé Application Preparation*
- *Joint Venture Preparation*
- *8(a) Certification Seminars and Webinars*
- *8(a) Marketing and Sales Consulting*
- *8(a) Mergers and Acquisitions*